



FREE RESOURCE FOR PUBLIC ADJUSTERS AND RESTORATION PROFESSIONALS

The PA's Estimate Checklist

7 things every claim file needs to hold up under carrier scrutiny.

Complete Scope

1 *Every Damaged System Documented*

The estimate must account for every system affected: structural, mechanical, electrical, plumbing, finishes. A scope that addresses only visible damage will be challenged on everything left out.

F9 Notes

2 *On Every Non-Standard Line Item*

Access difficulty, code upgrades, specialty materials, unusual labor — all need an F9 note. No note means no justification. No justification means it gets cut.

Pricing Verification

3 *Against Current Regional Rates*

Xactimate pricing is a starting point, not a ceiling. If local costs exceed the database price, document it. Attach supplier quotes or subcontractor bids. Unsupported pricing is the easiest thing for a carrier to reduce.

Photo Cross-References

4 *For Major Line Items*

Every significant damage item should be traceable to a photo. Note which photo supports which line item. If the line item isn't visible in documentation, expect it to be disputed.

Code Upgrade Documentation

5 *Cite the Specific Code Section*

If the repair triggers code compliance requirements, document the specific code section. Code upgrades are frequently denied when the regulatory basis isn't cited.

General Conditions Line Items

6 *Permits, Dumpsters, Temporary Protection and More*

Permits, dumpsters, temporary protection, site cleanup, and project management are commonly omitted and consistently challenged. Document each with justification for why it applies to this specific loss.

Carrier Estimate Comparison

7 *If One Exists*

If the carrier has issued an estimate, include a line-by-line comparison identifying what they omitted and why each omission is wrong. An undocumented gap is just a disagreement. A documented gap is a claim.

Every file we deliver isn't just an estimate. It's a documented position built to hold under scrutiny.